



## Transfer Plan for North Iowa Area Community College AA to BBA at Mount Mercy University

*NIACC Associate of Arts*

**Students who earn an Associate of Arts, Associate of Science, or Associate of Applied Science degree from NIACC may transfer up to 75 credits into any of Mount Mercy’s business majors. Students without a degree are limited to transferring in 63 credits.**

### CORE CURRICULUM

*Students with an AA degree will have the MMU Core Curriculum waived, with the exception of one Ultimate Questions course in Religion or Philosophy (3 credits) and Mercy Capstone (1 credit). These are not pre-reqs to other courses at MMU, but must be completed prior to graduation.*

MMU Core Curriculum – all but 1 Ultimate Questions AND Mercy Capstone waived with AA	
Portal Course	Natural World (4 credits required)
Writing Competency	Ultimate Questions: Philosophy*
Speech Competency	Ultimate Questions: Religion*
Math Competency (can be satisfied with Finite Math in the Business major)	Self & Society (6 credits required; 3 may be satisfied with Macroeconomics in the Business major)
Expressive Arts: Fine Arts	Holistic Health
Expressive Arts: Literature	Global Awareness
Historical Roots	Mercy Capstone (1 credit)

*\* If applicable, students may reverse transfer Ethics from MMU back to NIACC to satisfy AA Humanities requirements. Consult with advisors at both institutions for details.*

### BUSINESS CORE

*Most of Mount Mercy’s Business Core may be completed at NIACC. Students seeking to transfer into a Business Department major at MMU are advised to select courses from the following as electives within their AA degree program at NIACC. A minimum grade of C- or better may be required for the transfer course, depending on the selected major. Consult the MMU General Catalog for details.*

MMU Course Number	NIACC Course Number
BA 203 Principles of Law	BUS 185 Business Law
BA 270 Business Stats*	MAT 156 Statistics OR MAT 161 Business Stats
BC 265 Principles of Accounting I	ACC 121 Principles of Accounting I
BC 266 Principles of Accounting II	ACC 122 Principles of Accounting II
BK 208 Principles of Marketing	MKT 110 Principles of Marketing
BN 204 Principles of Management	MGT 101 Principles of Management
EC 251 Macroeconomics	ECN 120 Principles of Macroeconomics
EC 252 Microeconomics	ECN 130 Principles of Microeconomics
MA 130 Finite Math*	MA 140 Finite Math or higher level math course

*\*Note: If applicable, students may reverse transfer Finite Math or Statistics from MMU back to NIACC to satisfy AA Math requirements. Consult with advisors at both institutions about eligibility if you are interested.*

## ADDITIONAL MAJOR-SPECIFIC TRANSFER COURSES

In addition to the Business Core, each major in the Business Department at MMU may have additional courses that can be completed at NIACC. A minimum grade of C- or better may be required for the transfer course, depending on the selected major. Consult the MMU General Catalog for details.

<b>BBA in Accounting (Available in the traditional and accelerated formats.)</b>	
<b>MMU Course Number</b>	<b>NIACC Course Number</b>
BC 315 Cost Accounting	ACC 221 Cost Accounting
BC 442 Tax Accounting	ACC 135 Personal Income Tax
<i>Accounting majors must complete at least 12 credits in BC 300+ courses at MMU, regardless of transfer work.</i>	

<b>BBA in Business (Available in the accelerated and online formats.)</b>	
<b>MMU Course Number</b>	<b>NIACC Course Number</b>
BN 304 HR Management	MGT 170 HR Management
PL 269 Introduction to Ethics	PHI 105 Introduction to Ethics

<b>BBA in Finance (Available in the traditional and accelerated formats.)</b>	
<b>MMU Course Number</b>	<b>NIACC Course Number</b>
300-level Accounting Choice	<i>See Accounting choices above</i>

<b>BBA in Human Resource Management (Available in the traditional, accelerated and online formats.)</b>	
<b>MMU Course Number</b>	<b>NIACC Course Number</b>
BN 304 HR Management	MGT 170 HR Management
PS 221 Social Psychology	PSY 251 Social Psychology

<b>BBA in Management (Available in the traditional and online formats.)</b>	
<b>MMU Course Number</b>	<b>NIACC Course Number</b>
BN 304 HR Management	MGT 170 HR Management

<b>BBA in Marketing (Available in the traditional, accelerated and online formats.)</b>	
<b>MMU Course Number</b>	<b>NIACC Course Number</b>
BK 300 Ad & Creative Campaigns	MKT 150 Principles of Advertising
BK 305 Principles of Selling	MKT 140 Principles of Selling

Note: The plan of study is intended to be used as a guide and changes to curriculum may occur. For specific course and degree information, please visit MMU's General Catalog at [catalog.mtmercy.edu](http://catalog.mtmercy.edu).

### TO APPLY:

- Apply online at [www.mtmercy.edu/apply](http://www.mtmercy.edu/apply) (no application fee required)
- Send official transcripts from all colleges attended. If you do not have an associate degree, also please send high school transcripts to:  
Office of Admissions  
1330 Elmhurst Drive NE  
Cedar Rapids, Iowa 52402-4797

For additional information, please contact:

Mount Mercy University  
319-368-6460 | 800-248-4504  
[admission@mtmercy.edu](mailto:admission@mtmercy.edu)

[www.mtmercy.edu](http://www.mtmercy.edu)