

Transfer Plan for Kirkwood AAS to BBA at Mount Mercy University

Kirkwood Business Administration AAS Degrees: Accounting; Financial Services; Management; Marketing Management

Students who earn an Associate of Arts, Associate of Science, or Associate of Applied Science degree from Kirkwood may transfer up to 75 credits into any of Mount Mercy’s business majors. Students without a degree are limited to transferring in 63 credits.

CORE CURRICULUM

Students with Associate of Applied Science (AAS) degree will have their Kirkwood courses reviewed individually. To graduate from MMU, students must satisfy courses in each of the Core areas as noted below, but some may be transferred in as part of the AAS. Use the Transfer Guide to identify course equivalencies and contact the Office of Admissions at MMU with any questions.

MMU Core Curriculum Requirements	
Portal Course (<i>waived for students with AAS or 60 credits</i>)	Natural World (<i>4 credits required</i>)
Writing Competency	Ultimate Questions: Philosophy
Speech Competency	Ultimate Questions: Religion
Math Competency (<i>can be satisfied with Finite Math in the Business major</i>)	Self & Society (<i>6 credits required; 3 may be satisfied with Macroeconomics in the Business major</i>)
Expressive Arts: Fine Arts	Holistic Health
Expressive Arts: Literature	Global Awareness
Historical Roots	Mercy Capstone (<i>1 credit</i>)
Review transferable courses here: https://www.mtmercy.edu/transfer-mount-mercy	

BUSINESS CORE

Most of Mount Mercy’s Business Core may be completed at Kirkwood. Students seeking to transfer into a Business Department major at MMU are advised to select courses from the following as electives within their AAS degree program at Kirkwood. A minimum grade of C- or better may be required for the transfer course, depending on the selected major. Consult the MMU General Catalog for details.

MMU Course Number	Kirkwood Course Number
BA 203 Principles of Law	BUS 185 Business Law
BA 270 Business Stats*	MAT 157 Statistics or MAT 162 Business Statistics
BC 265 Principles of Accounting I	ACC 152 Financial Accounting
BC 266 Principles of Accounting II	ACC 156 Managerial Accounting
BK 208 Principles of Marketing	MKT 110 Principles of Marketing
BN 204 Principles of Management	MGT 101 Principles of Management
EC 251 Macroeconomics	ECN 120 Principles of Macroeconomics
EC 252 Microeconomics	ECN 130 Principles of Microeconomics
MA 130 Finite Math*	MA 140 Finite Math or higher level math course

** Note: Some students may elect to reverse transfer Finite Math or Statistics from MMU back to Kirkwood to satisfy AAS requirements. Consult with advisors at both institutions about eligibility if you are interested.*

ADDITIONAL MAJOR-SPECIFIC TRANSFER COURSES

In addition to the Business Core, each major in the Business Department at MMU may have additional courses that can be completed at Kirkwood. A minimum grade of C- or better may be required for the transfer course, depending on the selected major. Consult the MMU General Catalog for details.

BBA in Accounting (Available in the traditional and accelerated formats.)	
MMU Course Number	Kirkwood Course Number
BC 315 Cost Accounting	ACC 222 Cost Accounting
BC 325 Intermediate Accounting I	ACC 231 Intermediate Accounting I
BC 326 Intermediate Accounting II	ACC 232 Intermediate Accounting II
BC 442 Tax Accounting	ACC 265 Income Tax Accounting
<i>Accounting majors must complete at least 12 credits in BC 300+ courses at MMU, regardless of transfer work.</i>	

BBA in Business (Available in the accelerated and online formats.)	
MMU Course Number	Kirkwood Course Number
EN 123 Professional Writing	ENG 111 Comp II: Tech Writing***
BN 304 HR Management	MGT 170 HR Management
PL 269 Introduction to Ethics	PHI 105 Introduction to Ethics
<i>Plus, any additional business course that transfers to MMU at the 300-level may count as one of two required upper-level business electives.</i>	

BBA in Finance (Available in the traditional and accelerated formats.)	
MMU Course Number	Kirkwood Course Number
300-level Accounting Choice	<i>See Accounting choices above</i>
EC 366 Money & Banking	FIN 110 Money & Banking

BBA in Human Resource Management (Available in the traditional, accelerated and online formats.)	
MMU Course Number	Kirkwood Course Number
BN 304 HR Management	MGT 170 HR Management
PS 221 Social Psychology (HR Elective)	PSY 251 Social Psychology

BBA in Management (Available in the traditional and online formats.)	
MMU Course Number	Kirkwood Course Number
BN 304 HR Management	MGT 170 HR Management
EC 366 Money & Banking (Management Elective)	FIN 110 Money & Banking

BBA in Marketing (Available in the traditional, accelerated and online formats.)	
MMU Course Number	Kirkwood Course Number
BK 300 Ad & Creative Campaigns	MKT 150 Principles of Advertising
BK 305 Principles of Selling	MKT 140 Principles of Selling
BK 311 International Marketing (Mkt Elective)	MKT 190 International Marketing
BK 331 Retail Management (Mkt Elective)	MKT 160 Principles of Retailing
BK 431 Marketing Management	MKT 195 Marketing Management
EN 123 Professional Writing (Mkt Elective)	ENG 111 Comp II: Tech Writing***

*** Note: When students complete ENG 111 Comp II: Tech Writing in lieu of ENG 106 Comp II, 111 is used as EN 123 Professional Writing in the Business and Marketing majors. ENG 105 Comp I then satisfies MMU Writing Competency.

Note: The plan of study is intended to be used as a guide and changes to curriculum may occur. For specific course and degree information, please visit MMU's General Catalog at catalog.mtmercy.edu.

TO APPLY:

- Apply online at www.mtmercy.edu/apply (no application fee required)
- Send official transcripts from all colleges attended. If you do not have an associate degree, also please send high school transcripts to:

Office of Admissions
1330 Elmhurst Drive NE
Cedar Rapids, Iowa 52402-4797

For additional information, please contact:

Mount Mercy University
319-368-6460 | 800-248-4504
admission@mtmercy.edu

www.mtmercy.edu